



Full Year 2021, Q1 & Q2 2022 Earnings

September 9, 2022

NASDAQ: IDEX



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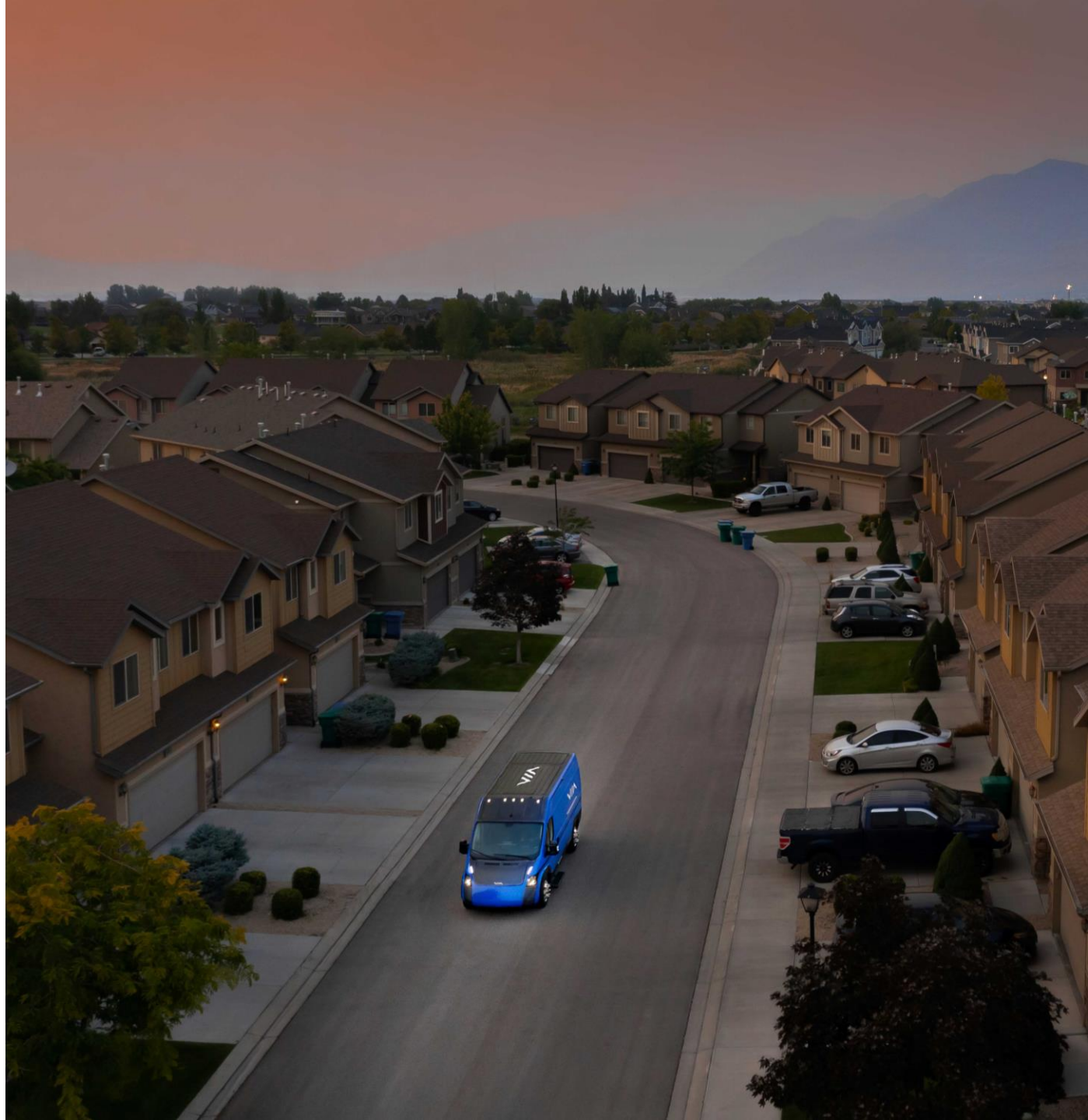




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SVP, Investor Relations

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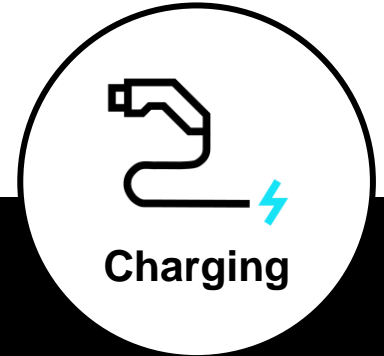
ROBIN MACKIE

President, Ideanomics Mobility

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OUR THREE MARKET VERTICALS





**Concept product rendering only*



Ideanomics Mobility Highlights



Off-Highway

Solectrac

- Nearly doubled full year 2021 revenue in just H1 2022
- On track for consistent growth in 2022
- Anticipates doubling revenue in 2023
- Introducing new models starting in Q3 2023



On-Highway & Last Mile

VIA – key addition to market segment

US Hybrid

- Growing interest in specialist vehicle and fuel cell markets
- Anticipating increased quarter over quarter growth through 2022, and 2x year-over-year growth in 2023



Two-Wheelers

Energica

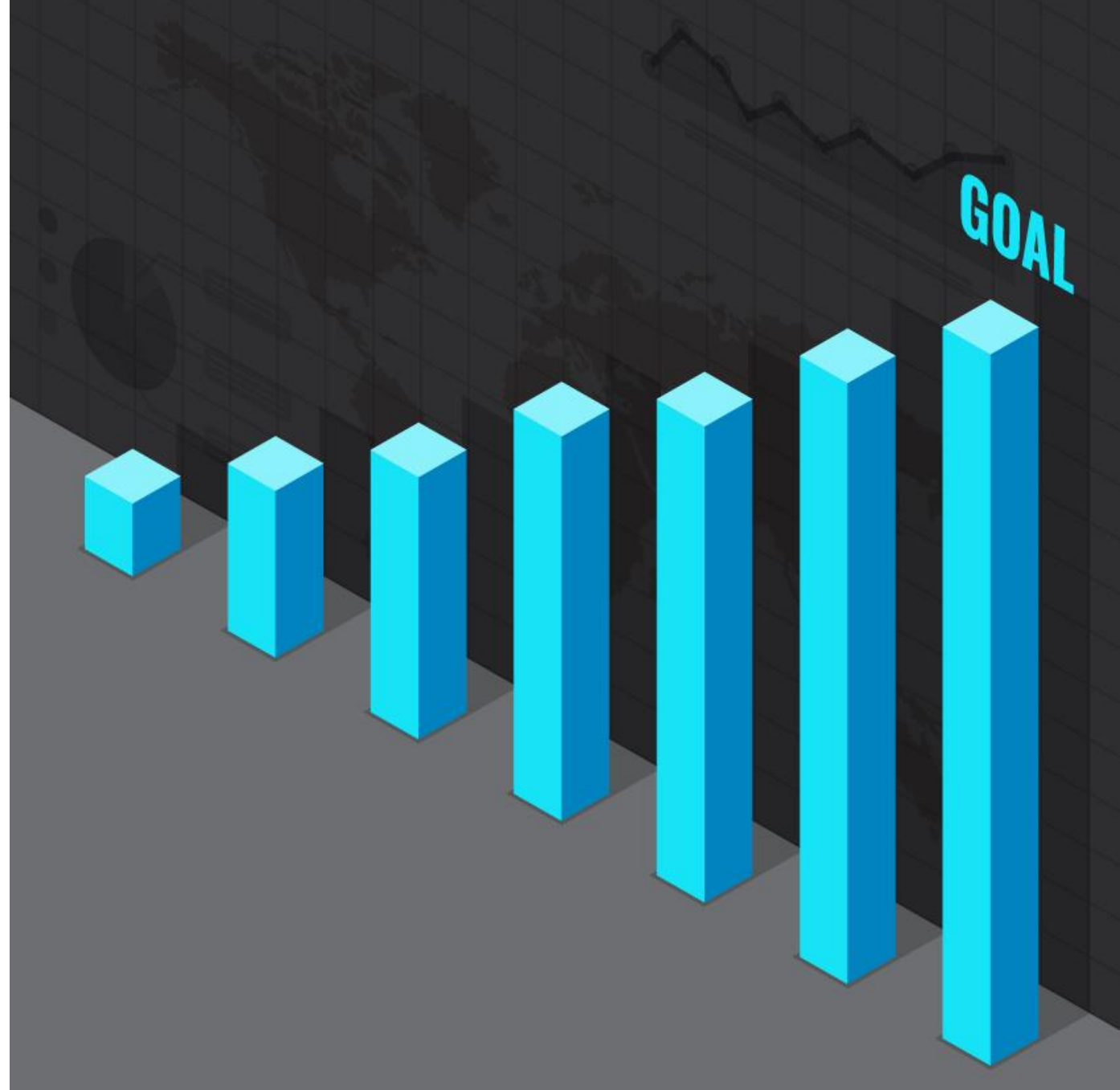
- Products available at 120 dealers worldwide
- Released a new model: Experia
- Significant revenue growth in H1 2022, anticipating continued growth











Turnkey Financing Solutions for the EV Transition

From CapEx to OpEx

- Vehicle as a Service (VaaS)
- Charging as a Service (CaaS)
- Energy as a Service (EaaS)
- Mobility as a Service (MaaS)

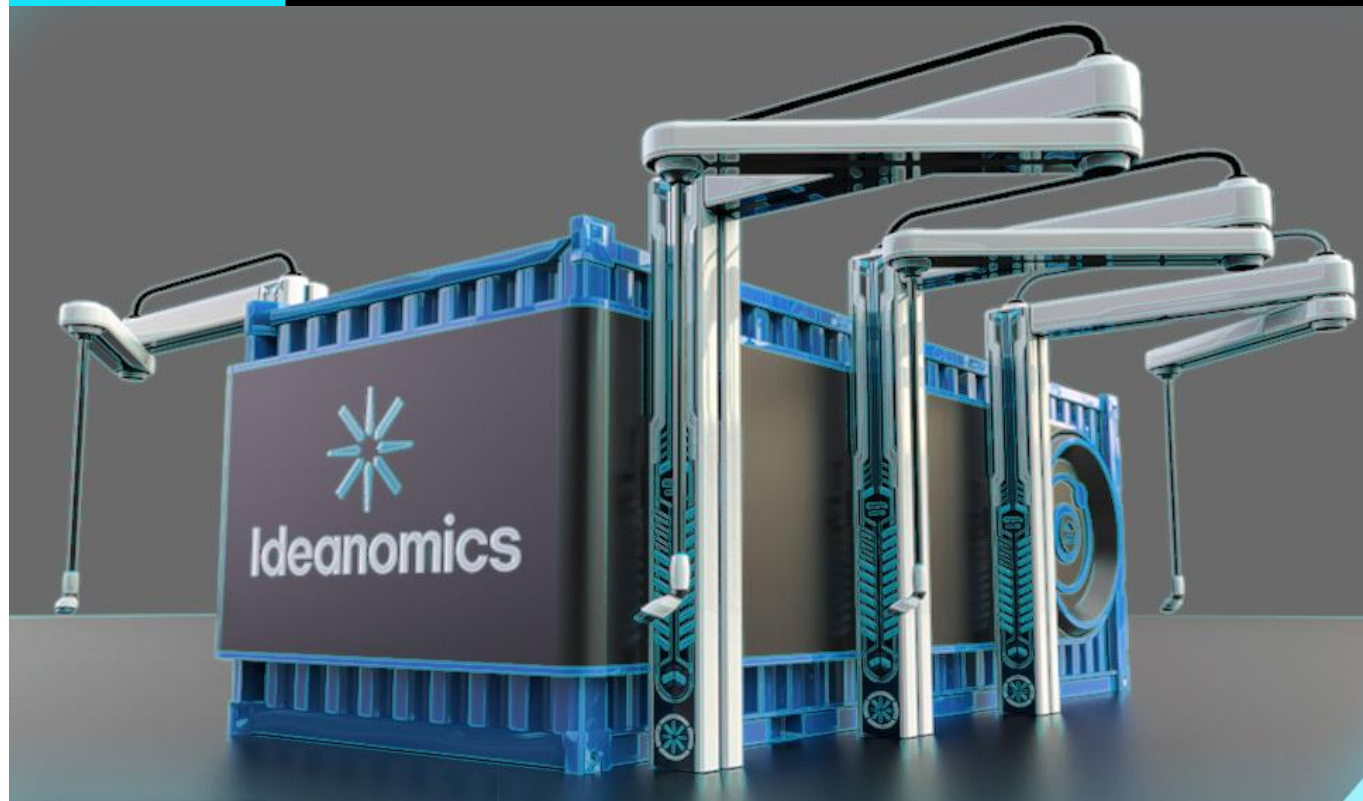
Equipment & Service Financing

- Purchase & lease financing
- Government grants, loans, and subsidies
- Power purchase agreements (PPAs)
- Infrastructure and maintenance financing





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Ideanomics Energy Highlights

Ideanomics Energy

- Coast Counties Peterbilt project: energy generation, storage and DC fast charging financed by Ideanomics Capital
- Developing strong interest for as-a-Service opportunities, anticipated to represent predictable recurring revenue in 2023 and beyond

WAVE

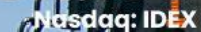
- Anticipating increased revenue in H2'22, and 2x revenue growth in 2023
- Signed a proof-of-concept project with a well-known ecommerce company – as-a-Service model with novel use of WAVE solution for distribution center operations





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WAVE

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Charging pad images have been altered to replace WAVE's former logo with WAVE's current logo.





Collaboration Across Ideanomics

Recent Examples:

- ✓ **Financing support**
- ✓ **Supply chain**
- ✓ **New product development and innovation**



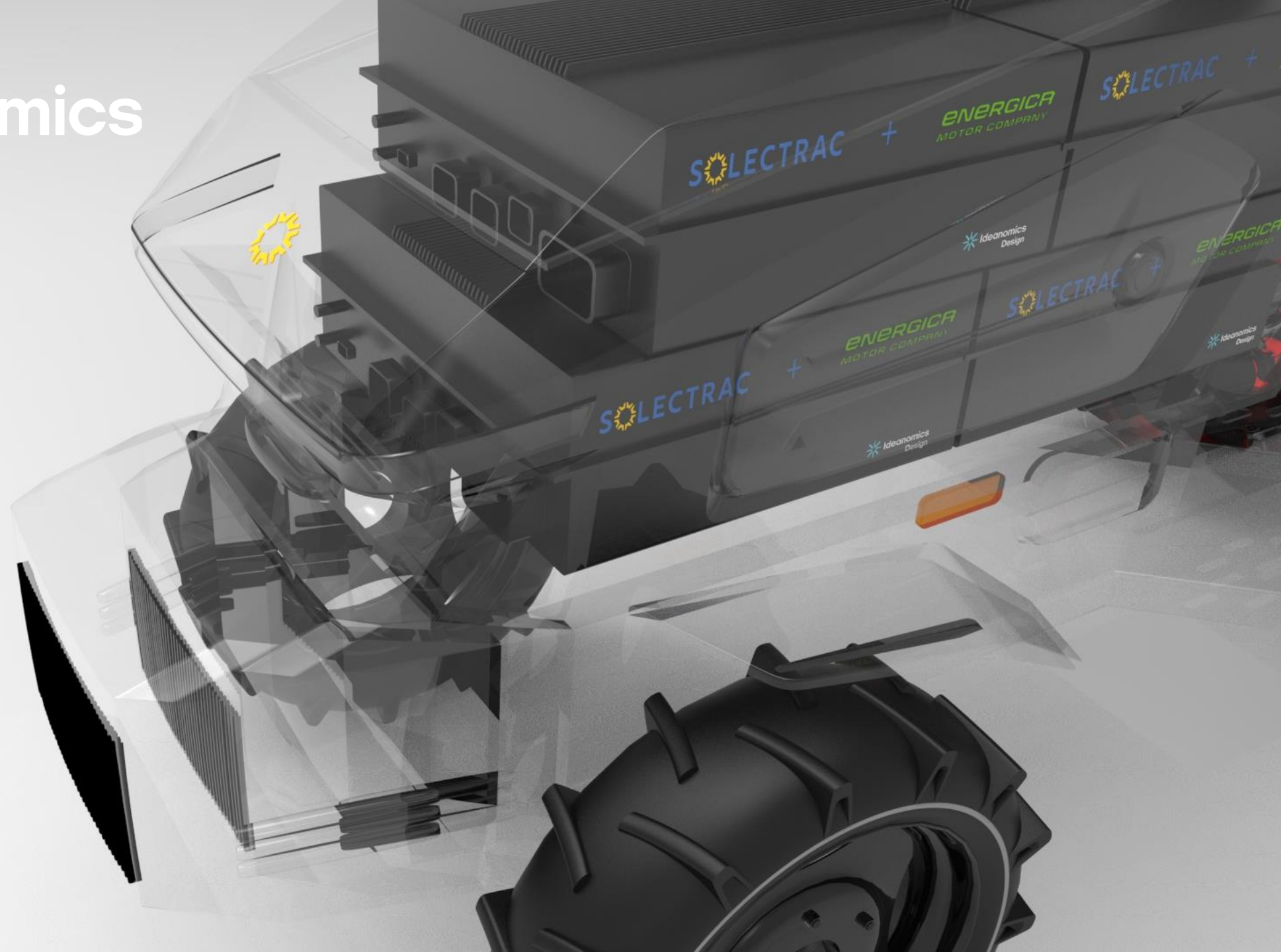


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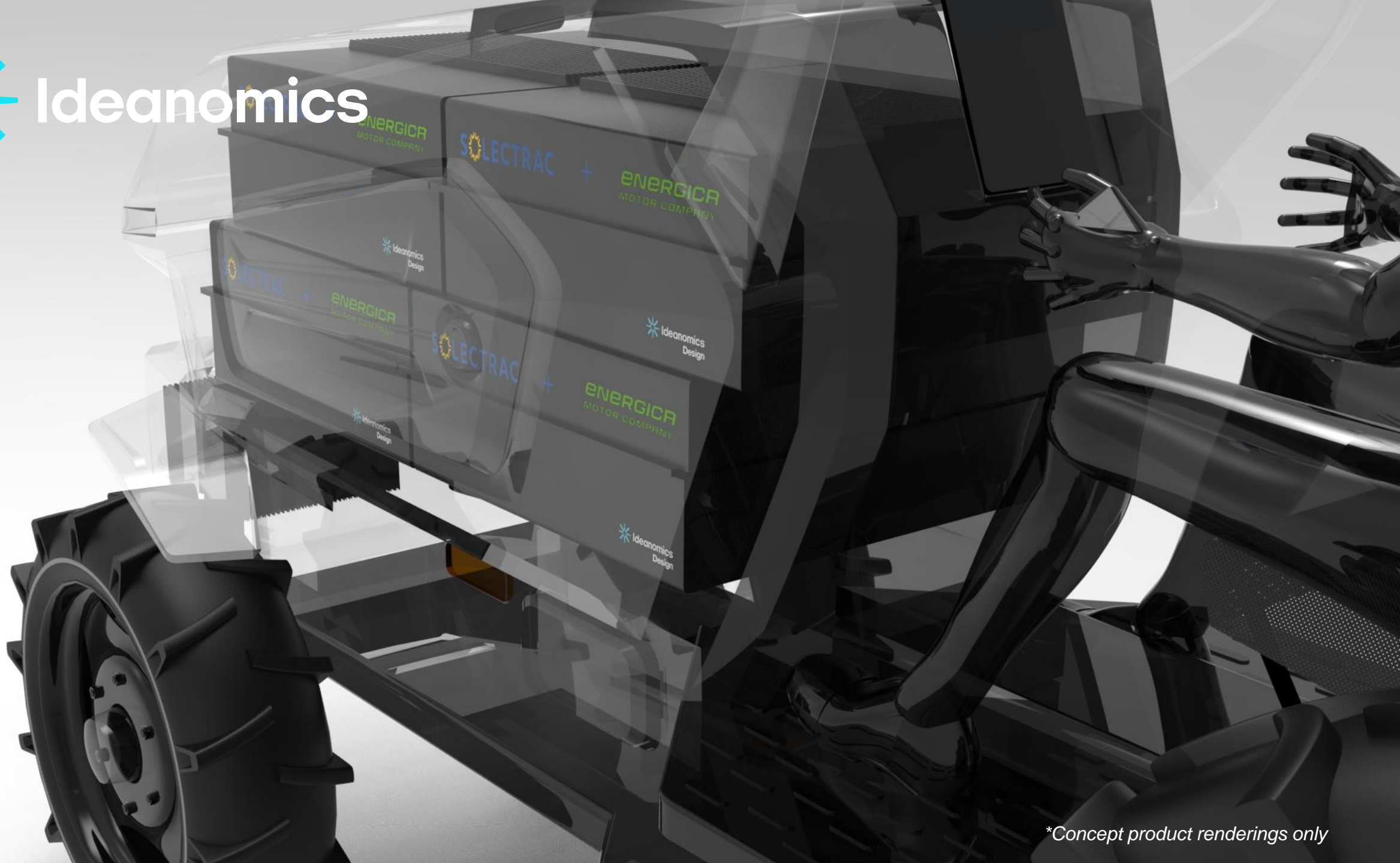




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LIVIA CEVOLINI

CEO, Energica

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BOB PURCELL

CEO, VIA Motors

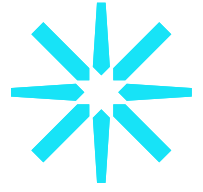
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CFO

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Financial Highlights

Very Strong 2021

- Revenue of \$114M
- Gross profit \$23.2M – margin 20.4%

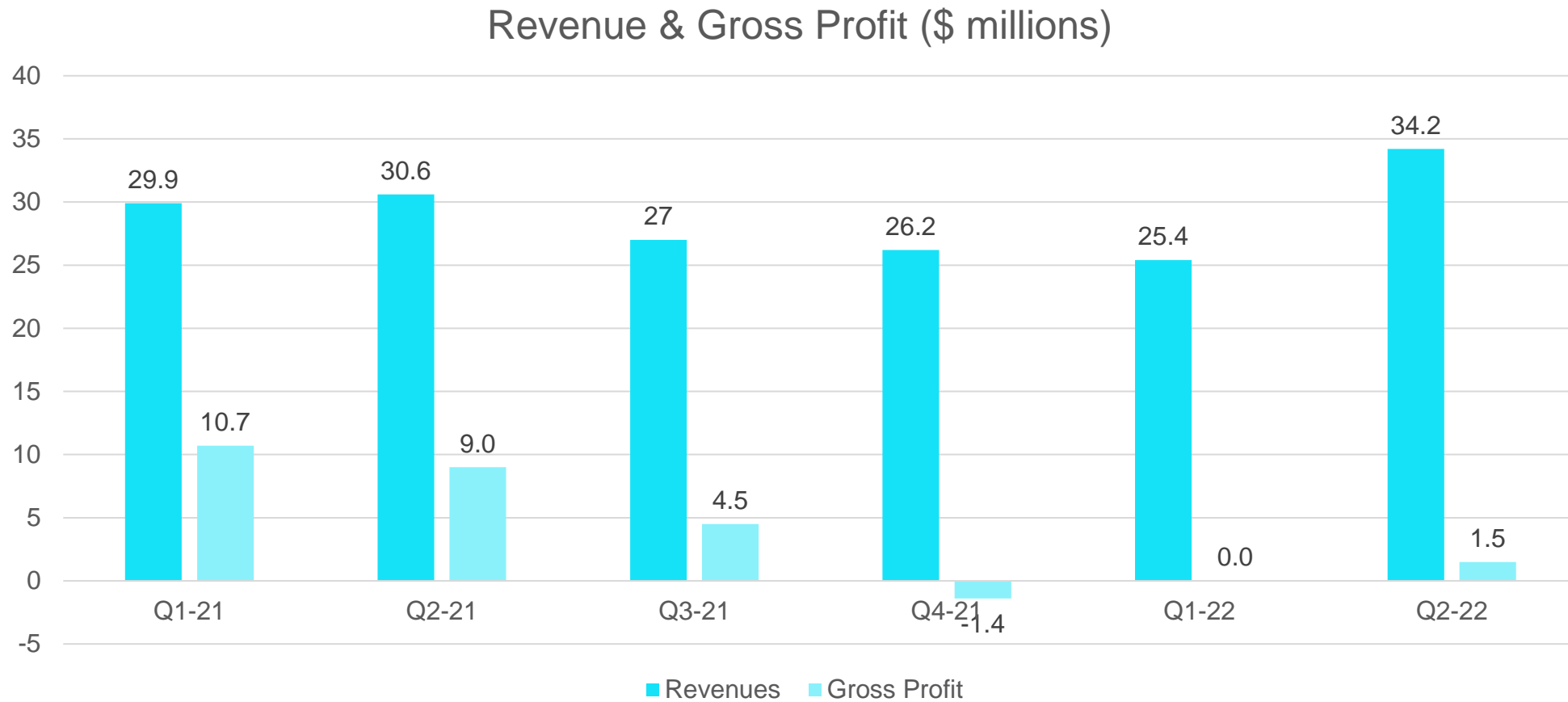
US Revenue

- In 2021 US Revenue increased to \$84.3 from \$1.6 million in 2020
- US Revenue decreased from \$26.9 million in Q1 2021 to \$11.8 million in Q1 2022.
- Revenue from the US decreased from \$25.0 million in Q2 2021 to \$14.4 million in Q2 2022.



Earnings Summary – Last Six Quarters

(USD in Millions)



Q4 and FY 2021 Earnings Summary

(in USD, 000s)

	Q4 2021	Q1 2022	Q2 2022
Revenues	26,248	25,391	34,202
Gross Profit	(1,443)	20	1,489
Operating Expenses	183,240	39,344	42,326
Operating Margin	n/m	(155%)	(125%)
EPS – Diluted	(\$0.43)	(\$0.06)	(\$0.08)





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Q&A

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