



**Ideanomics**

NASDAQ: IDEX



**Q3 2022 Earnings**

November 9, 2022



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This presentation contains certain statements that may include 'forward looking statements' within the meaning of federal securities laws. All statements, other than statements of historical facts, included herein are 'forward-looking statements.' Although the Company believes that the expectations reflected in these forward-looking statements are reasonable, they do involve assumptions, risks and uncertainties, and these expectations may prove to be incorrect. You should not place undue reliance on these forward-looking statements, which speak only as of the date of this presentation.

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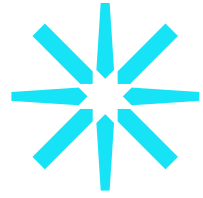
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## TONY SKLAR

SVP, Investor Relations







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# ALF POOR

CEO











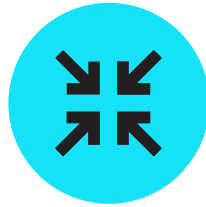
Charging pad images have been altered to replace WAVE's former logo with WAVE's current logo.



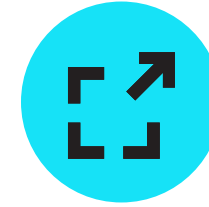
# PERFORMANCE AND STRATEGY



Growing EV  
and Charging  
Revenue



Focus on the  
Greatest Areas  
of Market  
Opportunity



Exit Non-core  
Businesses  
and Markets











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# STEPHEN JOHNSTON

CFO



*Charging pad images have been altered to replace WAVE's former logo with WAVE's current logo.*





# A ROBUST CAPITAL DISCIPLINE PROGRAM AND A CLEAR FINANCING STRATEGY

## Strong Increase in US and EU EV Revenue

- Total Revenue of \$24.3M
- EV and charging Revenue of \$16.2M with a 50% YOY increase
- US & EU EV and charging revenue of \$8.8M and 4x higher YOY
- Gross loss of \$0.7M and gross margin of (2.7%)

## FINANCIAL HIGHLIGHTS





# EV & CHARGING PRODUCTS AND SERVICES IN CORE MARKETS

**50%** Increase year-over-year

**4x** Higher for the US and  
EU, our focus markets





# IDEANOMICS' FOCUS

With a robust capital discipline program and a clear financing strategy

## → CAPITAL DISCIPLINE



Robust capital discipline program



Laser focus on smart spending



Create a leaner, more focused company



## → CAPITALIZATION



Raise capital from diverse sources



Strategic third-party capital for Solectrac, Energica



Capitalization expected in 2022, with emphasis on non-dilutive financing







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## ROBIN MACKIE

President, Ideanomics Mobility







**EXPERIA LAUNCH 2022**



**INDONESIAN NATIONAL POLICE**





## SOLECTRAC ASSEMBLY LINE



## UNIVERSITY OF CALIFORNIA FLEET

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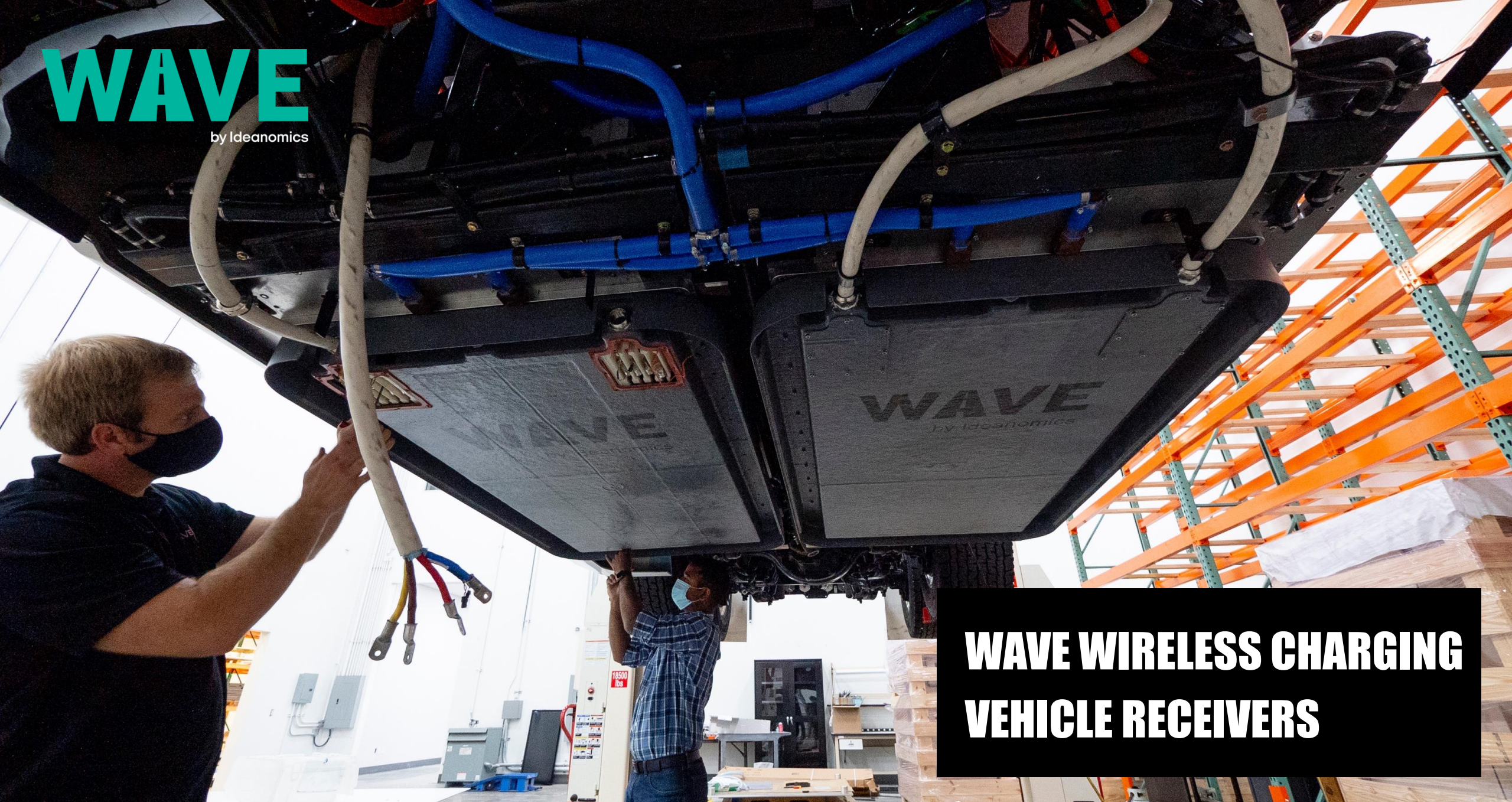




# US HYBRID TOP STACKER CONVERSION







## WAVE WIRELESS CHARGING VEHICLE RECEIVERS





# ALF POOR

CEO



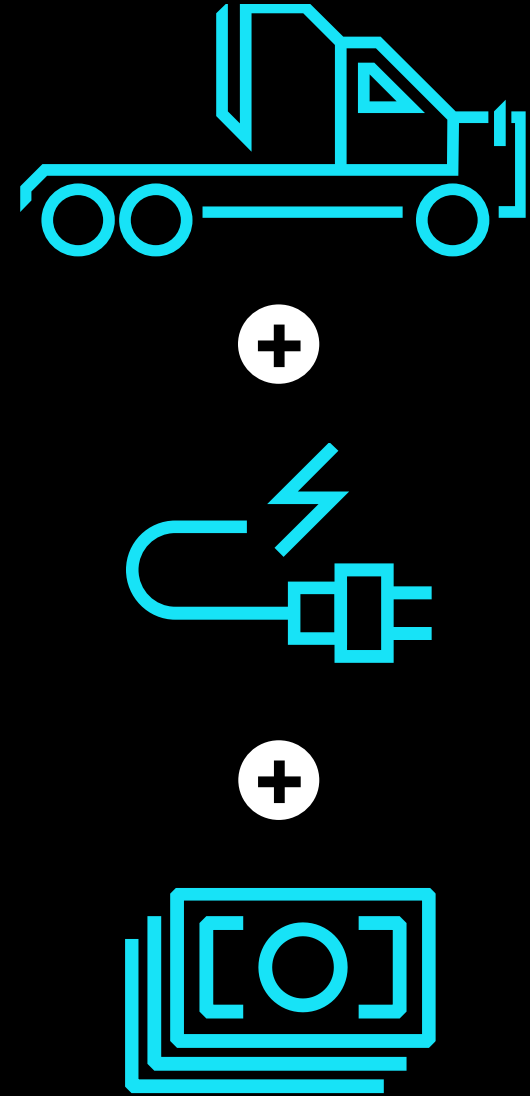


# WE MAKE ELECTRIFICATION **FAST,** **SIMPLE AND MORE AFFORDABLE**

Combining vehicles, charging and  
financing under one roof

Customer-centric front-end planning

One of the first “As-a-Service”  
models in EV and charging





# Q&A

